EXHIBIT A

SAN FRANCISCO AIRPORT COMMISSION REVENUE AND EXPENSE SUMMARY

	Budget Budget FY 2021/22 FY 2022/23		FY 2022/23 vs. 2021/22 Increase / Decrease Amount Percent		Budget FY 2023/24		FY 2023/24 vs. 2022/23 Increase / Decrease Amount Percent				
REVENUE											
Aviation											
Landing Fees Terminal Rentals	\$ 242,325,000 343,369,000		214,065,000 322,186,000	\$	(28,260,000) (21,183,000)	-11.7% -6.2%	\$	225,351,000 375,229,000	\$	11,286,000 53,043,000	5.3% 16.5%
Other Aviation Revenue	86,972,000		95,344,000	_	8,372,000	9.6%		106,691,000		11,347,000	11.9%
Subtotal Aviation	\$ 672,666,000	\$	631,595,000	\$	(41,071,000)	-6.1%	\$	707,271,000	\$	75,676,000	12.0%
Non-Aviation				_			_		_		- / /
Parking Concessions	\$ 49,331,000 85,799,000		87,953,000 159,249,000	\$	38,622,000 73,450,000	78.3% 85.6%	\$	118,008,000 221,237,000	\$	30,055,000 61,988,000	34.2% 38.9%
Sale of Electricity	23,053,000		28,070,000		5,017,000	21.8%		29,140,000		1,070,000	3.8%
Other Sales & Services	58,016,000	_	71,558,000	_	13,542,000	<u>23.3</u> %	_	79,705,000	_	8,147,000	<u>11.4%</u>
Subtotal Non-Aviation	\$ 216,199,000		346,830,000	\$, ,	60.4%	\$	448,090,000	\$	101,260,000	29.2%
Operating Revenue	\$ 888,865,000	\$	978,425,000	\$	89,560,000	10.1%	\$	1,155,361,000	\$	176,936,000	18.1%
Non-Operating Revenue PFC Revenue	\$ 131,902,000	\$	137,000,000	\$	5,098,000	3.9%	\$	130,000,000	\$	(7,000,000)	-5.1%
Interest Income	5,681,000	φ	18,844,000	φ	13,163,000	231.7%	φ	22,522,000	φ	3,678,000	-3.1 % 19.5%
Deferred Aviation Surplus			43,611,786		43,611,786	N/A		64,168,682		20,556,896	47.1%
Federal Stimulus Funds Reconciling Difference	187,879,028 -		-		(187,879,028) -	-100.0% <u>N/A</u>		-		-	N/A <u>N/A</u>
Non-Operating Revenue	\$ 325,462,028	\$	199,455,786	\$	(126,006,242)	-38.7%	\$	216,690,682	\$	17,234,896	8.6%
TOTAL REVENUE	\$ 1,214,327,028	\$	1,177,880,786	\$	(36,446,242)	- <u>3.0</u> %	\$	1,372,051,682	\$	194,170,896	<u>16.5</u> %
EXPENDITURES											
Personnel Services											
Salaries	\$ 180,254,668		189,412,109	\$		5.1%	\$	211,358,848	\$	21,946,739	11.6%
Fringe Benefits* Overhead	91,123,492 5,309,597		89,206,593 4,557,260		(1,916,899) (752,337)	-2.1% <u>-14.2%</u>		90,767,305 4,557,260		1,560,712 -	1.7% <u>0.0%</u>
Subtotal Personnel Services	\$ 276,687,757	\$	283,175,962	\$		2.3%	\$	306,683,413	\$	23,507,451	8.3%
Non-Personnel			4=0.400	•		- 4.00/	•	4=4.000	•	(000)	0.404
Travel Training	\$ 271,065 746,512		472,190 744,662	\$	201,125 (1,850)	74.2% -0.2%	\$	471,900 944,662	\$	(290) 200,000	-0.1% 26.9%
Employee Field Expenses	28,734		84,034		55,300	192.5%		89,034		5,000	5.9%
Membership Fees Entertainment & Promotion	630,930 244,326		635,820 261,126		4,890 16,800	0.8% 6.9%		635,820 261,126		-	0.0% 0.0%
Court Fees & Other Compensation	8,550		8,550		-	0.0%		8,550		-	0.0%
Professional & Specialized Services Maintenance Svcs - Bldgs & Structures	78,651,028 1,684,847		82,785,785 3,065,050		4,134,757 1,380,203	5.3% 81.9%		95,620,421 4,516,050		12,834,636 1,451,000	15.5% 47.3%
Maintenance Svcs - Equipment	55,780,976		61,770,755		5,989,779	10.7%		63,834,161		2,063,406	3.3%
Rents & Leases - Buildings	286,400		301,400		15,000	5.2%		311,400		10,000	3.3%
Rents & Leases - Equipment Utilities Expenses	573,000 7,395,000		487,520 7,330,000		(85,480) (65,000)	-14.9% -0.9%		487,520 7,330,000		-	0.0% 0.0%
Subsistance	10,000		10,000		-	0.0%		10,000			0.0%
Other Current Expenses Taxes: Licenses/Permits	15,965,196 2,059,700		11,197,346 2,881,485		(4,767,850) 821,785	-29.9% 39.9%		11,945,384 2,914,625		748,038 33,140	6.7% 1.2%
Judgments & Claims	250,000		250,000		-	0.0%		250,000		-	0.0%
Fixed Charges Subtotal Non Personnel Expenses	55,000 \$ 164,641,264	<u> </u>	55,000 172,340,723	- \$	7,699,459	<u>0.0%</u> 4.7%	-	55,000 189,685,653	\$	17,344,930	<u>0.0%</u> 10.1%
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Materials & Supplies Equipment	17,373,352 4,403,646		15,064,191 3,236,539		(2,309,161) (1,167,107)	-13.3% -26.5%		16,306,528 2,718,005		1,242,337 (518,534)	8.2% -16.0%
Debt Service	521,435,725		443,538,450		(77,897,275)	-14.9%		575,029,174		131,490,724	29.6%
Light, Heat, and Power	48,969,778		57,885,522		8,915,744	18.2%		55,081,975		(2,803,547)	-4.8%
Services of Other Departments City Attorney - Legal Services	4,965,000		4,965,000		_	0.0%		4,965,000		_	0.0%
Mayor's Office - Risk Management	10,592,591		13,968,405		3,375,814	31.9%		13,494,353		(474,052)	-3.4%
All Other Departments	19,465,546	_	19,514,586	_	49,040	<u>0.3</u> %	_	21,412,006	_	1,897,420	9.7%
Subtotal Services of Other Depts	\$ 35,023,137	\$	38,447,991	\$, ,	9.8%	\$	39,871,359	\$	1,423,368	3.7%
Designated for General reserve	\$ -	\$	-	\$	-	-	\$	-	\$	-	-
Public Safety Fire	31,395,342		33,198,885		1,803,543	5.7%		34,762,696		1,563,811	4.7%
Police	71,350,984		73,661,810		2,310,826	3.2%		79,869,416		6,207,606	8.4%
Subtotal Public Safety	\$ 102,746,326	\$	106,860,695	\$	4,114,369	4.0%	\$	114,632,112	\$	7,771,417	7.3%
Annual Service Payment to City (ASP)	23,000,000		37,080,000		14,080,000	61.2%		50,886,750		13,806,750	37.2%
Other Transfers											
Small Capital Outlay	5,014,330		5,219,000		204,670	4.1%		5,375,000		156,000	3.0%
Facilities Maintenance Surety Bond Fund Transfer	15,000,000 31,713		15,000,000 31,713		-	0.0% 0.0%		15,750,000 31,713		750,000 -	5.0% 0.0%
Other			-	_	<u> </u>	N/A				<u>-</u>	N/A
Subtotal Other Transfers	20,046,043		20,250,713		204,670	1.0%		21,156,713		906,000	4.5%
TOTAL EXPENDITURE	\$ 1,214,327,028	<u>\$</u>	1,177,880,786	<u>\$</u>	(36,446,242)	- <u>3.0</u> %	<u>\$</u>	1,372,051,682	\$	194,170,896	<u>16.5</u> %

^{*} Includes Other Post-Employment Benefits (OPEB) contribution of \$2.5M in FY22, FY23 and FY24

SAN FRANCISCO AIRPORT COMMISSION REVENUE AND EXPENSE SUMMARY

	Budget <u>FY 2019/20</u>	Budget FY 2020/21	FY 2020/21 vs. 2019/20 Increase / Decrease Amount Percent		Projected Budget FY 2021/22	FY 2021/22 vs. 2020/21 Increase / Decrease Amount Percent	
REVENUE							
Aviation							
Landing Fees	\$ 238,635,000	\$ 162,149,716	\$ (76,485,284)	-32.1%	\$ 299,107,781	\$ 136,958,065	84.5%
Terminal Rentals	326,475,000	230,673,043	(95,801,957)	-29.3%	385,374,531	154,701,488	67.1%
Other Aviation Revenue Subtotal Aviation	95,006,000 \$ 660,116,000	91,013,000 \$ 483,835,759	(3,993,000) \$ (176,280,241)	<u>-4.2%</u> -26.7%	95,279,000 \$ 779,761,312	4,266,000 \$ 295,925,553	<u>4.7%</u> 61.2%
Subtotal Aviation	\$ 000,110,000	\$ 463,633,739	\$ (170,200,241)	-20.770	\$ 779,761,312	\$ 295,925,555	01.270
Non-Aviation	r 00 400 000	r co 224 000	f (20.400.000)	20.70/	r 00 404 000	f 46 077 000	04.40/
Parking Concessions	\$ 98,422,000 244,716,000	\$ 69,224,000 165,057,000	\$ (29,198,000) (79,659,000)	-29.7% -32.6%	\$ 86,101,000 221,125,000	\$ 16,877,000 56,068,000	24.4% 34.0%
Sale of Electricity	27,480,000	22,255,000	(5,225,000)	-19.0%	24,607,000	2,352,000	10.6%
Other Sales & Services	80,139,000	72,701,000	(7,438,000)	- <u>9.3</u> %	75,000,000	2,299,000	3.2%
Subtotal Non-Aviation	\$ 450,757,000	\$ 329,237,000	\$ (121,520,000)	-27.0%	\$ 406,833,000	\$ 77,596,000	23.6%
Operating Revenue	\$ 1,110,873,000	\$ 813,072,759	\$ (297,800,241)	-26.8%	\$ 1,186,594,312	\$ 373,521,553	45.9%
Non-Operating Revenue							
PFC Revenue Interest Income	\$ 102,886,000 23,367,000	\$ 164,980,000 1,998,000	\$ 62,094,000 (21,369,000)	60.4% -91.4%	\$ 284,200,000 3,373,000	\$ 119,220,000 1,375,000	72.3% 68.8%
Deferred Aviation Surplus	(6,226,000)	-	6,226,000	-100.0%	3,373,000	1,575,000	N/A
Federal Grant		254,780,499	254,780,499	N/A	-	(254,780,499)	-100.0%
Reconciling Difference Non-Operating Revenue	68,736,146 \$ 188,763,146	\$ 421,758,499	(68,736,146) \$ 232,995,353	<u>-100.0%</u> 123.4%	\$ 287,573,000	\$(134,185,499)	<u>N/A</u> -31.8%
TOTAL REVENUE	\$ 1,299,636,146	\$ 1,234,831,258	\$ (64,804,888)	- <u>5.0</u> %	\$ 1,474,167,312	\$ 239,336,054	<u>19.4</u> %
EXPENDITURES							
Personnel Services							
Salaries	\$ 164,712,400	\$ 168,339,724	\$ 3,627,324	2.2%	\$ 170,614,917	\$ 2,275,193	1.4%
Fringe Benefits* Overhead	91,915,715 5,177,742	89,171,835 5,099,075	(2,743,880) (78,667)	-3.0% <u>-1.5%</u>	106,227,708 5,309,597	17,055,873 210,522	19.1% <u>4.1%</u>
Subtotal Personnel Services	\$ 261,805,857	\$ 262,610,634	\$ 804,777	0.3%	\$ 282,152,222	\$ 19,541,588	7.4%
Non-Personnel							
Travel	\$ 696,525 799,500	\$ 620,850 901,500	\$ (75,675) 102,000	-10.9% 12.8%	\$ 736,090 901,500	\$ 115,240	18.6% 0.0%
Training Employee Field Expenses	141,350	83,150	(58,200)	-41.2%	152,150	69,000	83.0%
Membership Fees	658,600	658,355	(245)	0.0%	663,555	5,200	0.8%
Entertainment & Promotion	268,000	326,100	58,100	21.7%	378,900	52,800	16.2% 0.0%
Court Fees & Other Compensation Professional & Specialized Services	8,550 88,687,515	8,550 80,968,179	(7,719,336)	0.0% -8.7%	8,550 117,709,342	36,741,163	45.4%
Maintenance Svcs - Bldgs & Structures	3,733,800	3,632,847	(100,953)	-2.7%	4,580,800	947,953	26.1%
Maintenance Svcs - Equipment Rents & Leases - Buildings	41,271,603 427,890	60,218,323 1,559,187	18,946,720 1,131,297	45.9% 264.4%	62,479,525 467,890	2,261,202 (1,091,297)	3.8% -70.0%
Rents & Leases - Equipment	397,000	556,000	159,000	40.1%	556,000	(1,091,297)	0.0%
Utilities Expenses	6,512,000	7,353,000	841,000	12.9%	7,353,000	-	0.0%
Subsistance Other Current Expenses	30,000 9,158,040	30,000 17,020,399	- 7,862,359	0.0% 85.9%	30,000 17,521,490	- 501,091	0.0% 2.9%
Taxes: Licenses/Permits	4,085,600	2,682,500	(1,403,100)	-34.3%	4,168,600	1,486,100	55.4%
Judgments & Claims	250,000	250,000	-	0.0%	250,000	-	0.0%
Fixed Charges Subtotal Non Personnel Expenses	55,000 \$ 157,180,973	55,000 \$ 176,923,940	<u>-</u> \$ 19,742,967	<u>0.0%</u> 12.6%	\$ 218,012,392	\$ 41,088,452	<u>0.0%</u> 23.2%
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Materials & Supplies Equipment	20,595,903 3,000,438	19,923,753 3,992,609	(672,150) 992,171	-3.3% 33.1%	20,803,471 4,509,684	879,718 517,075	4.4% 13.0%
Debt Service	584,377,291	531,312,000	(53,065,291)	-9.1%	675,397,718	144,085,718	27.1%
Light, Heat, and Power	50,708,501	43,510,305	(7,198,196)	-14.2%	44,955,911	1,445,606	3.3%
Services of Other Departments							
City Attorney - Legal Services Mayor's Office - Risk Management	4,165,000 6,467,981	4,465,000 8,121,005	300,000 1,653,024	7.2% 25.6%	4,490,000 9,338,406	25,000 1,217,401	0.6% 15.0%
All Other Departments	30,862,211	29,166,156	(1,696,055)	- <u>5.5</u> %	30,630,626	1,464,470	5.0%
Subtotal Services of Other Depts	\$ 41,495,192	\$ 41,752,161	\$ 256,969	0.6%	\$ 44,459,032	\$ 2,706,871	6.5%
Designated for General reserve	\$ 50,000	\$ -	\$ (50,000)	-100.0%	\$ -	\$ -	N/A
Public Safety	00.000.450	0.4.000.050		0.70/	0.4 500 0.4.4	540.405	. 70/
Fire Police	30,200,452 78,072,176	31,023,056 80,386,750	822,604 2,314,574	2.7% <u>3.0%</u>	31,536,241 81,180,136	513,185 793,386	1.7% <u>1.0%</u>
Subtotal Public Safety	\$ 108,272,628	\$ 111,409,806	\$ 3,137,178	2.9%	\$ 112,716,377	\$ 1,306,571	1.2%
Annual Service Payment to City (ASP)	51,517,650	25,142,150	(26,375,500)	-51.2%	46,083,900	20,941,750	83.3%
Other Transfers					_		
Small Capital Outlay Facilities Maintenance	5,100,000 15,500,000	4,986,373 13,000,000	(113,627) (2,500,000)	-2.2% -16.1%	5,086,100 17,500,000	99,727 4,500,000	2.0% 34.6%
Surety Bond Fund Transfer	31,713	31,713	-	0.0%	31,713	-	0.0%
Other	-	235,814	235,814	<u>N/A</u>	2,458,792	2,222,978	942.7%
Subtotal Other Transfers	20,631,713	18,253,900	(2,377,813)	-11.5%	25,076,605	6,822,705	37.4%
TOTAL EXPENDITURE	\$ 1,299,636,146	\$ 1,234,831,258	\$ (64,804,888)	- <u>5.0</u> %	\$ 1,474,167,312	\$ 239,336,054	<u>19.4</u> %

^{*} Includes Other Post-Employment Benefits (OPEB) contribution of \$9.5M, \$2.5M and \$15.7M in FY20, FY21 and FY22, respectively

SAN FRANCISCO AIRPORT COMMISSION REVENUE AND EXPENSE SUMMARY

	Budget FY 2017/18	Budget <u>FY 2018/19</u>	FY 2018/19 vs. 2017/18 Increase / Decrease Amount Percent	Projected Budget FY 2019/20	FY 2019/20 vs. 2018/19 Increase / Decrease Amount Percent	
REVENUE						
Aviation Landing Fees Terminal Rentals Other Aviation Revenue Subtotal Aviation	\$ 200,600,000 282,637,000 82,343,000 \$ 565,580,000	\$ 227,504,000 296,056,000 88,303,000 \$ 611,863,000	\$ 26,904,000 13.4% 13,419,000 4.7% 5,960,000 7.2% \$ 46,283,000 8.2%	\$ 245,335,000 330,693,000 91,170,000 \$ 667,198,000	\$ 17,831,000 7.8% 34,637,000 11.7% 2,867,000 3.2% \$ 55,335,000 9.0%	
Non-Aviation Parking Concessions Sale of Electricity Other Sales & Services Subtotal Non-Aviation Operating Revenue	\$ 106,486,000 197,699,000 27,612,000 75,180,000 \$ 406,977,000 \$ 972,557,000	\$ 97,645,000 213,004,000 26,843,000 76,484,000 \$ 415,976,000 \$ 1,027,839,000	\$ (8,841,000) -8.3% 15,305,000 7.7% (769,000) -2.8% 3,304,000 4.4% \$ 8,999,000 2.2% \$ 55,282,000 5.7%	236,712,000 27,650,000	\$ 7,196,000 7.4% 23,708,000 11.1% 807,000 3.0% 1,470,000 1.9% \$ 33,181,000 8.0%	
Non-Operating Revenue PFC Revenue Interest Income Deferred Aviation Surplus Reconciling Difference Non-Operating Revenue	\$ 31,661,500 11,099,000 37,000,000 (1,703,552) \$ 78,056,948	\$ 67,881,000 21,833,675 22,000,000 20,493,523 \$ 132,208,198	\$ 36,219,500 114.4% 10,734,675 96.7% (15,000,000) -40.5% 22,197,075 -1303.0% \$ 54,151,250 69.4%	28,937,245 20,853,380	\$ (4,137,000) -6.1% 7,103,570 32.5% (1,146,620) -5.2% 46,859,587 228.7% \$ 48,679,537 36.8%	
TOTAL REVENUE	\$ 1,050,613,948	\$ 1,160,047,198	<u>\$ 109,433,250</u> <u>10.4</u> %	<u>\$ 1,297,242,735</u>	<u>\$ 137,195,537</u> <u>11.8</u> %	
EXPENDITURES Personnel Services Salaries Fringe Benefits* Overhead Subtotal Personnel Services	\$ 153,399,403 82,028,478 2,700,000 \$ 238,127,881	155,623,140 85,548,074 4,648,548 \$ 245,819,762	\$ 2,223,737 1.4% 3,519,596 4.3% 1,948,548 72.2% \$ 7,691,881 3.2%	88,643,273	\$ 3,462,135 2.2% 3,095,199 3.6% 529,194 11.4% \$ 7,086,528 2.9%	
Non-Personnel Travel Training Employee Field Expenses Membership Fees Entertainment & Promotion Court Fees & Other Compensation Professional & Specialized Services Maintenance Svcs - Bldgs & Structures Maintenance Svcs - Equipment Rents & Leases - Buildings Rents & Leases - Equipment Utilities Expenses Subsistance Other Current Expenses Fixed Charges Subtotal Non Personnel Expenses Materials & Supplies Equipment Debt Service	\$ 704,412 645,250 129,425 556,430 261,600 10,000 71,405,515 4,454,000 34,599,233 4,327,080 321,500 5,403,000 50,000 6,742,915 3,473,764 \$ 133,084,124 17,961,400 2,174,563 433,023,815	\$ 695,525 799,500 141,350 658,600 268,000 8,550 86,498,146 3,703,800 37,801,052 1,792,246 377,000 6,412,000 30,000 9,145,975 3,947,000 \$ 152,278,744 21,412,236 2,922,290 494,785,646	\$ (8,887) -1.3% 154,250 23.9% 11,925 9.2% 102,170 18.4% 6,400 2.4% (1,450) -14.5% 15,092,631 21.1% (750,200) -16.8% 3,201,819 9.3% (2,534,834) -58.6% 55,500 17.3% 1,009,000 18.7% (20,000) -40.0% (20,000) -40.0% 473,236 13.6% \$ 19,194,620 14.4% 3,450,836 19.2% 774,727 34.4%	\$ 696,525 799,500 141,350 658,600 268,000 8,550 88,687,515 3,733,800 41,271,603 427,890 397,000 6,512,000 30,000 9,158,040 4,390,600 \$ 157,180,973 20,595,903 3,000,438	\$ 1,000 0.1% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 0.0% - 1.00 2,189,369 2.5% 30,000 0.8% 3,470,551 9.2% (1,364,356) -76.1% 20,000 1.6% - 0.0% - 12,065 0.1% 443,600 11.2% \$ 4,902,229 3.2% (816,333) -3.8% 78,148 2.7% 90,387,988 18.3%	
Services of Other Departments City Attorney - Legal Services Mayor's Office - Risk Management All Other Departments Subtotal Services of Other Depts Designated for General reserve	4,165,000 6,415,368 17,322,268 \$ 27,902,636 \$ -	4,165,000 6,415,368 28,383,402 \$ 38,963,770 \$ -		50,708,501 4,165,000 6,415,368 28,768,048 \$ 39,348,416	- 0.0% - 0.0% - 0.0% - 1.4% - 384,646 - 1.0% - 1.0%	
Public Safety Fire Police Subtotal Public Safety Annual Service Payment to City (ASP)	25,916,460 58,264,799 \$ 84,181,259 45,627,750	28,381,635 60,852,566 \$ 89,234,201 46,597,350	2,465,175 9.5% 2,587,767 4.4% \$ 5,052,942 6.0% 969,600 2.1%	29,325,339 76,553,878 \$ 105,879,217 51,517,650	943,704 3.3% 15,701,312 25.8% \$ 16,645,016 18.7% 4,920,300 10.6%	
Other Transfers Small Capital Outlay Facilities Maintenance Surety Bond Fund Transfer Subtotal Other Transfers	4,720,799 15,000,000 31,713 19,752,512	4,795,945 15,000,000 31,713 19,827,658	75,146 1.6% - 0.0% - 0.0% 75,146 0.4%	15,500,000 31,713 20,631,713	304,055 6.3% 500,000 3.3% - 0.0% 804,055 4.1%	
TOTAL EXPENDITURE	\$ 1,050,613,948	\$ 1,160,047,198	<u>\$ 109,433,250</u> <u>10.4</u> %	\$ 1,297,242,735	<u>\$ 137,195,537</u> <u>11.8</u> %	

 $^{^* \ \}textit{Includes Other Post-Employment Benefits (OPEB) contribution of \$9,500,000 \ in \ FY \ 2018/19 \ and \ FY \ 2019/20.}$